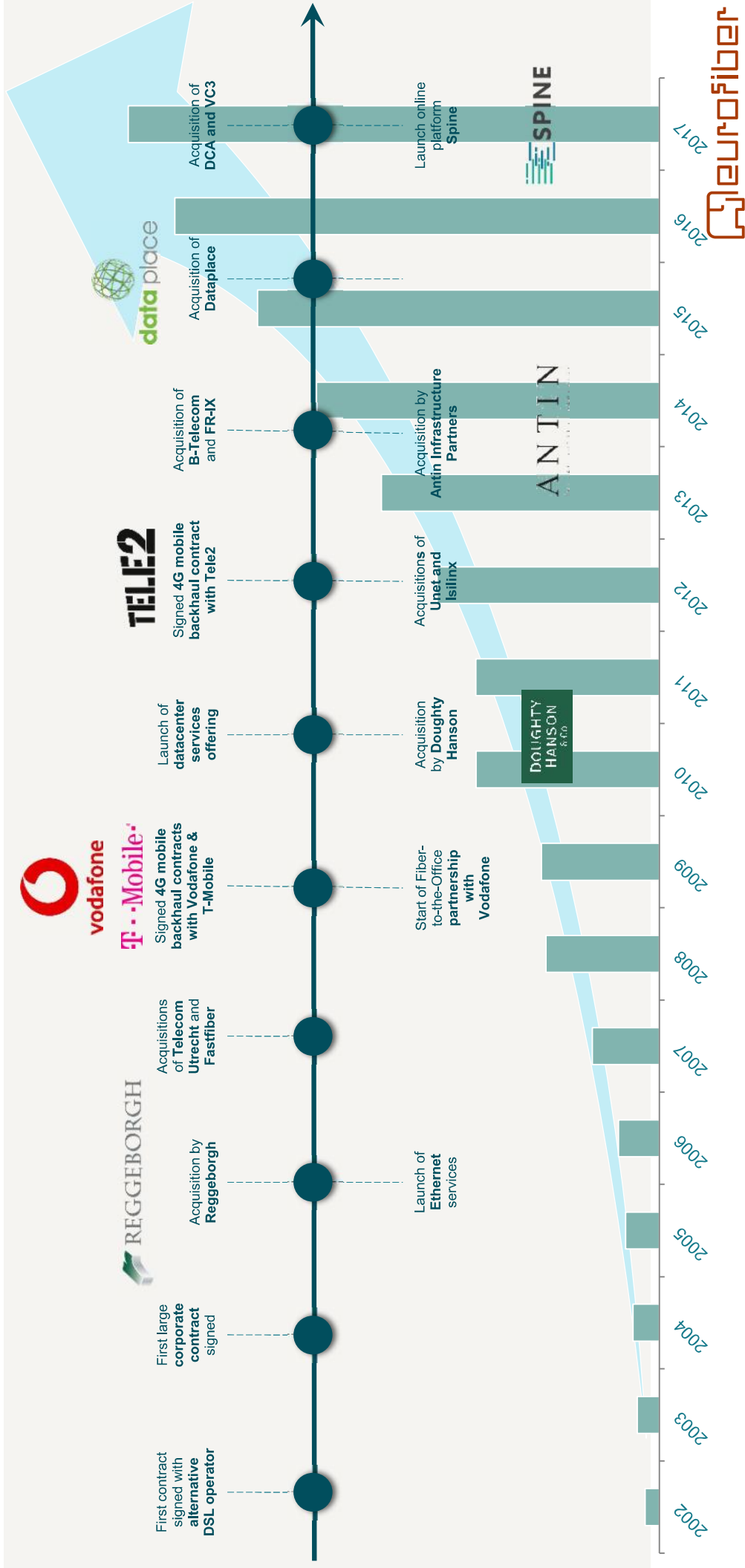


Eurofiber
Lifeline for the digital society



Eurofiber's evolution from start up to vital infrastructure



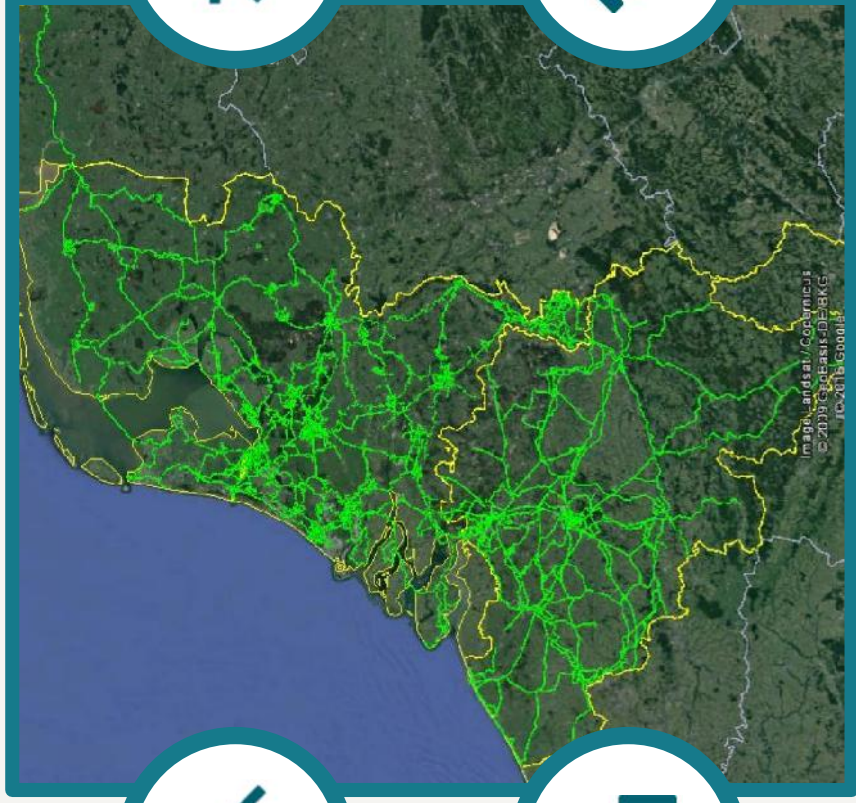
About Eurofiber

International provider of industry leading digital infrastructure

- Largest open network provider in Benelux region
- Established in 2000
- Extensive partner network



Our characteristics



**Fiber infrastructure
is primary asset**



Horizontal player

**Open and accessible
at several levels**



The partner imperative

Our relevance to economy and society

SOCIETY

- 86%** 610,000 students access to innovative action
- 82%** 33,000 patients innovative healthcare everyday
- 95%** 7.4 million household gas and electricity distribution
- 50%** of all internet traffic in the Netherlands
- 56%** of all mobile telephony in the Netherlands
- 84%** of datacenters in the Netherlands

EMPLOYEES

- 27%** women on staff national average in ICT is 13%
- 2.5%** sick leave national average 3.9%

CLIENTS

- 7.8** customer satisfaction
- 22,053** customer connections
- NPS +22**
- 25%** business fiberoptics market

INVESTMENTS

- 28,000 km** of fiber optic cable in the Benelux
- 40 km** network growth per week
- 1,000 Tb/s** bandwidth capacity on total network

CSR

- 100%** green energy
- 7.760 hours** available for volunteer work

NETWORK

- € 650 m** invested in networks and IT
- 50%** of turnover in 2017 invested in networks and IT
- € 65 m** spent on 680 suppliers in the Netherlands

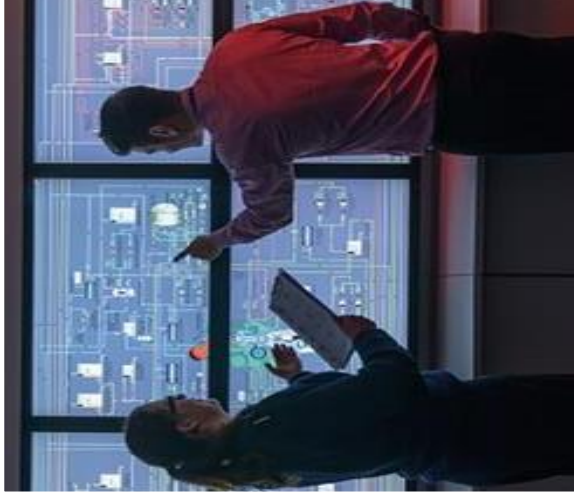
Our Portfolio



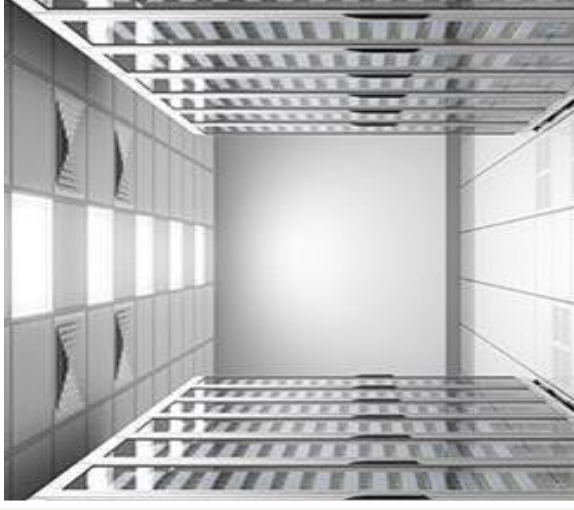
Managed Dark Fiber



WDM



Ethernet & IP VPN



Datacenter & Cloud

Our Strategy



COLLABORATE



INNOVATE



GROW

...supported by exponentially developing technology trends...



BIG DATA



ROBOTICS



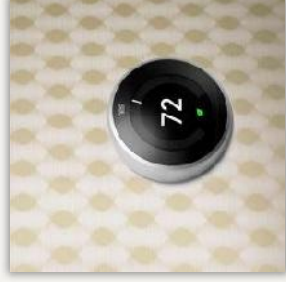
DRONES



3D PRINTING



AI



SENSORING



VR/AR

‘Being Smart’ is about creating continuous, real time, automated, predictive feedback loops

Eurofiber & BNIX

Improved Customer Proposition



- Peering : Activated 10G from EF MPLS Backbone in Belgium
- Optimized traffic flow & exchange – proximity (within community)
- Lower latency for end users and partners
- Around 25% of Eurofiber traffic now runs via bnix



 **EUROPEAN**

Lifeline for the digital society