

Belnet new Wi-Fi solution

Brief presentation to:

- Introduce solution to you.
- Inquire about your needs & interest,
- to determine next sourcing tender timing & size and other next steps ...

Targeted R&E up to now:

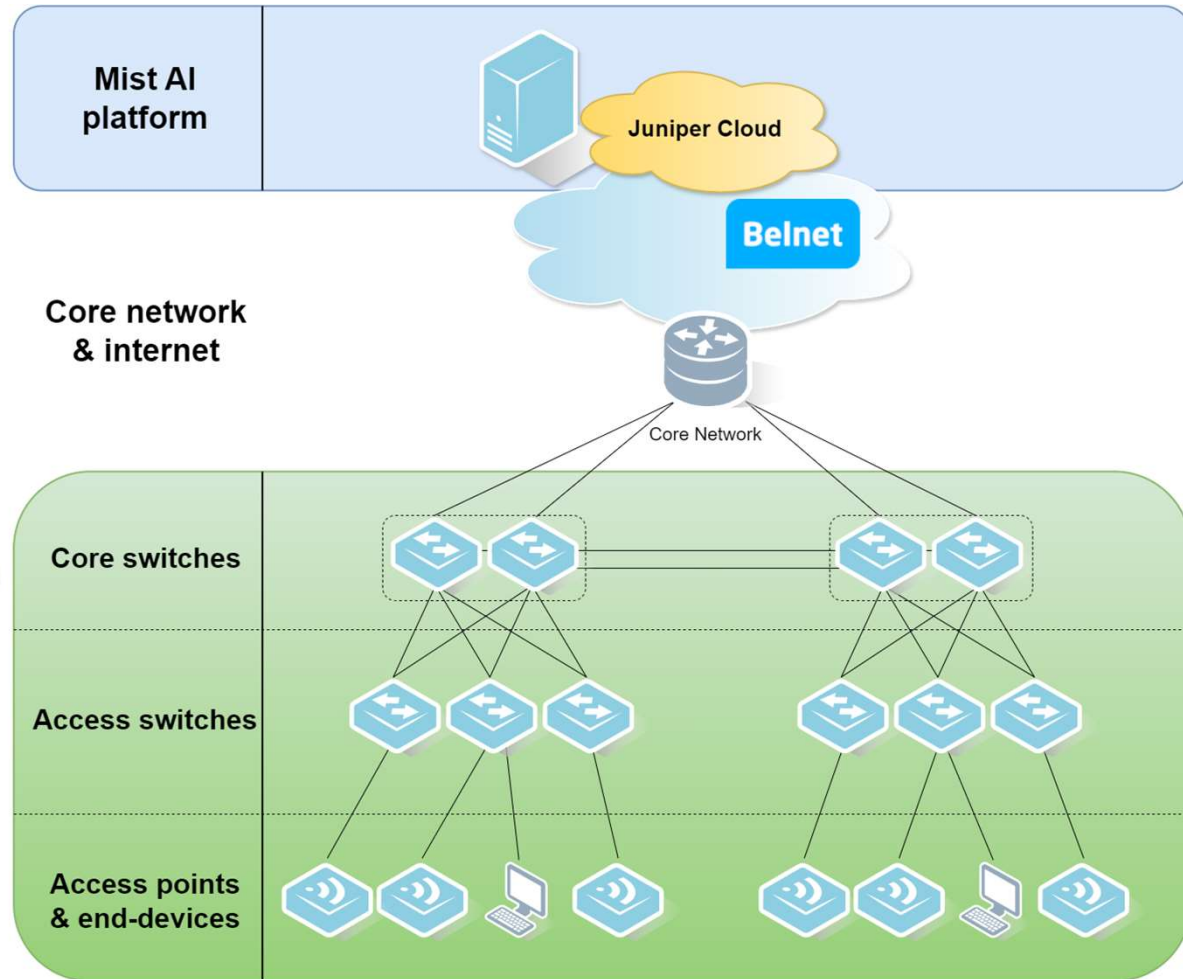
- UMons: >13k users in 13 locations
 - 800 Access Points (AP)
 - Completion: 2025 (new buildings)
- ICHEC: 200 AP + switches + services
- Next: KBR (BelSPO)

General Availability 2025

Belnet

Connecting communities

Managed Wi-Fi



Belnet

Connecting communities

Why JNPR MIST?

Performance

- Analyst's evaluation JNPR MIST
- Customer requests

2018 Magic Quadrant



2019 Magic Quadrant



2020 Magic Quadrant



2021 Magic Quadrant



2022 Magic Quadrant



Niche Player



A Visionary!

A Leader!!

THE Leader!!!

THE Reaffirmed Leader!!!

Gartner's evaluation Enterprise Wireless LAN segment

Advantages of the Managed Wi-Fi solution:

- **Extensive troubleshooting**

The solution provides actionable recommendations to quickly resolve issues before they impact the user experience.

- **A scalable Cloud-based solution**

Easy to manage and monitor in the cloud, and scalable.

- **Open APIs**

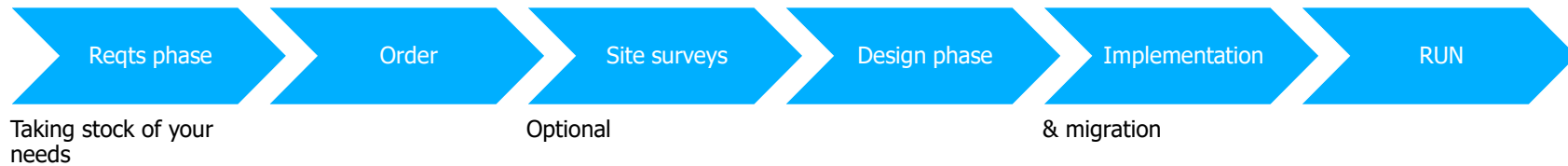
The solution consists of microservices with native APIs. The standard user interface uses the same APIs, allowing you to easily export data, make system changes or enable dynamic notifications.

- **High-performance indoor location**

Thanks to the integrated virtual BLE beacons, it is possible to determine the location with an accuracy of 1 to 3 meters.

Implementation

- Option A - do it all yourselves
- Option B - Project mode with our partner Nomios:





More details → follow-up

Presentation (webinar):

- Solution description
- Support services
- Customer journey
- Budgeting
- Questions & Answers

Discussion (meeting):

- Questions & Answers
- Needs customer/community
- Experience users/community

Q & A